2017 - 2018 Annual Report
Building strength, stability, and self-reliance through shelter.

Letter from Executive Director

In Fiscal Year 2018, Habitat for Humanity of Colorado had much to celebrate. We commemorated our silver anniversary - 25 years of service to communities dedicated to building strength, stability, and self-reliance through affordable homeownership. Across the state, Habitat for Humanity affiliates built, renovated, and repaired 231 homes in partnership with over 1000 individuals in need of safe, affordable housing. We also conducted our first-ever Impact Study which focused on homeowners and their families' educational outcomes, financial impacts, health and quality of life outcomes, as well as neighborhood and community impact.

Visit www.habitatcolorado.org/impact-colorado to view the full impact study and see how, with your help, Habitat for Humanity is bringing people together to build homes, hope, and community.

Karen Kallenberg

Advocacy

In 2018, HFHC actively supported efforts to develop a permanent and reliable source of funds for affordable housing and provided leadership for a homeownership development tax credit for donors. Over one-third of State legislators were engaged with Habitat for Humanity efforts through individual meetings and HFHC’s annual Legislative Day with staff and Habitat homeowners.

Training

In FY 2018, HFHC hosted our regional conference, Camp Colorado. The theme was Mission Possible. Over 225 attendees representing 49 affiliates from nine states honed their tradecraft with sessions and speakers focusing on what it takes to make the Habitat for Humanity mission possible in their communities. Camp Colorado was chosen as one of six HFHI Affiliate Summit locations. Over $21,000 in scholarships were provided to affiliates through a partnership with the USDA Rural Development.

“Great networking. Excellent content… The overall experience really helps reinforce we are all rowing in the same direction and generates camaraderie with other affiliates.” - Habitat Executive Director

WeBuild

The WeBuild program is a mutually beneficial program allowing inmates at Crowley County Correctional Facility to learn construction trades and fine woodworking skills by providing cabinets and roof trusses for Habitat for Humanity homes across Colorado. Inmates may obtain certifications which will help them obtain gainful employment upon release. In 2018, the WeBuild program celebrated 20 years of service and saw 147 inmates participate in the program with over 40% completing their professional certificates.

“You would think that being in prison would be a major hurdle when trying to find a job…two hours after posting my resume I started getting responses from cabinet shops... None of this would have been possible without Habitat for Humanity...thank you for caring, and being there.”

- Former WeBuild Participant

Financial Support

Strategically working with partners to provide funding and financing, increasing affiliates’ capacity to serve more families. FirstBank partnered with HFHC in an accelerated asset recovery program purchasing 25 loans in FY 2018. HFHC continues to cultivate generative relationships with Colorado Division of Housing, Federal Home Loan Bank of Topeka, and the Colorado Housing and Finance Authority to benefit more families across the state.

HFHC announced a partnership with Bryant Colorado, a leading provider of heating and cooling systems, to donate new, high-efficiency furnaces to every home built by Habitat for Humanity in Colorado over a 12-month period, ensuring comfortable homes for more than 100 families in need of decent and affordable housing.

2018 Colorado Habifacts

| Habitat ReStores | 25 |
| Habitat Affiliates | 25 |
| Participating Communities | 45 |
| New/Rehabbed Homes Built (2,233 Total) | 126 |
| Repaired Homes (675 Total) | 105 |
| Families Served (2,910 Total) | 231 |
Thank you to our FY2018 major contributors and partners!

Habitat Affiliates
- Archuleta County
- Berthoud
- Blue Spruce
- Chaffee County
- Delta County
- Flatirons
- Fort Collins
- Fremont County
- Grand County
- Greeley-Weld Area
- Gunnison Valley
- La Plata
- Loveland
- Mesa County
- Metro Denver
- Montezuma County
- Pikes Peak
- Pueblo
- Roaring Fork Valley
- San Juan Valley
- San Luis Valley
- St. Vrain Valley
- Summit County
- Teller County
- Vail Valley

FY2018 Financials

Statement of Activities
- Revenue
  - 1% Foundations
  - 1% Corporate
  - 1% Other
  - 7% Individuals
  - 12% Events
  - 19% Earned Income
  - 56% Government
- Expenses
  - 4% Fundraising
  - 12% Administration
  - 84% Programs

Statement of Position
- Total Assets $1,231,939
- Total Liabilities $314,175
- Net Assets $917,764

Admin & Fundraising Ratio
- 15%

Funds Distributed to Affiliates - $4.6 Million

2018 - 2019 Board of Directors
- Bruce Phillips - President
- Kyle Kastberg - Vice President
- Ashlie Thorburn - Treasurer
- Cindy Bradley - Secretary
- Nick Barta
- Sarah Montgomery
- Peter Moore
- Michelle Murphy
- Mary Sorensen
- Timothy Trowbridge

Staff
- Karen Kallenberg - Executive Director
- Chris Bibbo - Director of Training and Organizational Development
- Elizabeth Shultz - Communications and Marketing Manager
- Jennie Bills - Financial Support Specialist

*Ratio calculations based on the Colorado Combined Campaign's formula.

Mortgage Sales

 Grants = $500,000