FY 2020 HIGHLIGHTS

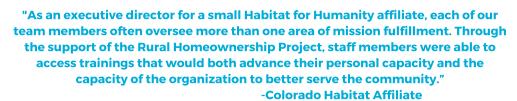


FUNDRAISING & FINANCING

- Distributed \$130,000 in down payment assistance through Federal Home Loan Bank
- Provided \$1.5 million in funding for new construction through Colorado Division of Housing
- Facilitated **\$2.4 million** in mortgage sales with First Bank and **\$1.8 million** in mortgage sales with Colorado Housing and Finance Authority
- Secured \$89,500 in corporate and foundation support for direct assistance to affiliates
- Renewed statewide product donations from Bryant Colorado and the Colorado Roofing Association

TRAINING & TECHNICAL ASSISTANCE

- Hosted 17 in-person affiliate networking events engaging 161 participants
- Offered 10 webinar trainings, reaching 101 attendees, with every Colorado affiliate participating in at least one
- Provided intesive consulting to **five affiliates** in Colorado, Wyoming, and New Mexico through our **Rural Homeownership Project**
- Supported the needs of rural affiliates by providing over \$11,000 in direct assistance for professional development, technical assistance and services through our partnership with USDA
- Brought together 13 Habitat for Humanity Executive Directors, for a three day ED
 Networking Rereat at Mt. Princeton Hot Springs Resort





ADVOCACY



- Actively supported four bills. Three bills were passed including SB20-208 Extending Expiring Tax Check Offs
- Opposed a potential ballot initiative that would slow down residential growth in 11
 Colorado counties
- Worked closely with Rep. Shannon Bird on legislation that would increase transparency of funding allocations within the Division of Housing
- Hosted a **state-wide advocacy day** at the Capitol that included coffee, recognition on the House floor, a legislative lunch and individual meetings with **over 35 legislators** and staff
- · Created a coalition of homeownership organizations that met regularly throught the year

FY 2020 HIGHLIGHTS

REVOLVING LOAN FUND

- Capitalized a Revolving Loan Fund to support affiliates with operating capital as well as funding for home buybacks, land aquisition and construction
- Provided operating loans to three affiliates totaling \$115,000
- Lent **\$330,000** to affiliates allowing them to repurchase two Habitat homes, preserving this housing stock for affordable homeownership



"Having bridge loans like this zero-interest operational loan helped our affiliate tremendously through a particularly challenging time in dealing with COVID-19 and its far-reaching impact on our ReStore, construction work and the uncertainty that entailed.

It's loans like this Revolving Loan Fund opportunity that truly provide a bridge to fill short term needs as we all learned to pivot and recalibrate how to do our work, fulfill our mission, and ensure sustainability."

-Colorado Habitat Affiliate

COVID RESPONSE

- Provided 11 rural affiliates with funding for PPE to help cover unbudgeted costs for reopening ReStores
- Secured over \$185,000 in funding from public and private sources for emergency mortgage assistance
- Conducted regular check-in calls with all 25 affiliates to best guage what was needed for support at the local level, share best practices and resources specific to COVID
- Distributed **250,000 facemasks** and **1,200 gallons of hand sanitizer** to affiliates, secured through Federal Emergency Management Agency (FEMA)

"Thank you for going above and beyond to secure funding to use for PPE. This grant is helping us implement safety measures at our ReStore, allowing us to reopen. We really appreciate the support Habitat for Humanity of Colorado offers, especially now!"

-Colorado Habitat Affiliate

THANK YOU TO OUR PARTNERS IN AFFORDABLE HOMEOWNERSHIP!

BANK OF THE WEST
BLUE FEDERAL CREDIT UNION
BOK FINANCIAL
BRYANT COLORADO
COLORADO ASSOCIATION OF REALTORS
COLORADO DIVISION OF HOUSING
COLORADO ENERGY FOUNDATION
COLORADO HOUSING & FINANCE AUTHORITY
COLORADO ROOFING ASSOCIATION
DAVIDSON FAMILY FOUNDATION



ELEVATION COMMUNITY LAND TRUST
FHLB DALLAS
FHLB TOPEKA
FIRSTBANK
US BANK
USDA
VIRGINIA HILL FOUNDATION
VECTRA BANK
WELLS FARGO